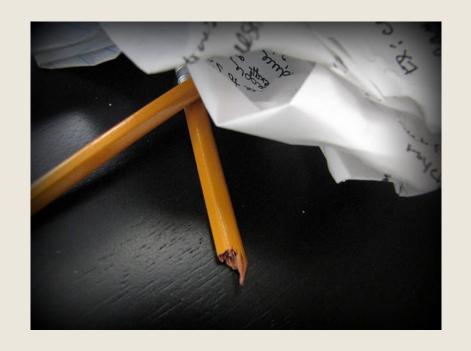
PAID LUNCH EQUITY REVENUE FROM NON-FEDERAL SOURCES NON-PROGRAM FOODS SY 2017-2018

<u>Agenda</u>

- Paid Lunch Equity (PLE)Overview
- •SY 2017-18 PLE Requirements
- Non-Federal Sources
- Non-Program Food Revenue Overview



Paid Lunch Equity Provision

Intent

- Ensure that sufficient funds are provided to the nonprofit food service account for paid lunches.
- For SFAs to provide the same level of support for lunches served to students who are not eligible for free or reduced price lunches.

Why is this Provision important?

Average prices charged for paid lunches are less than the cost of producing those lunches and these federal funds intended for free and reduced price lunches are used to help support the difference between the paid lunch costs and what the school receives for it.

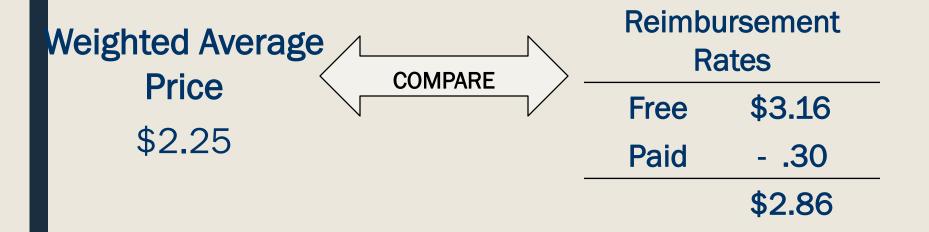
*Requires annual evaluation of paid lunch prices

HHFKA directs SFAs to:

- 1. Compare the average price charged for paid lunches to the difference between the higher Federal reimbursement provided for free lunches and the lower Federal Reimbursement for paid lunches.
- 2. If the average paid lunch price is less than the difference, an SFA must either gradually adjust average prices or provide non-Federal funding to cover the difference.

Paid Lunch Equity

School food authorities (SFAs) calculate weighted average for paid lunches and compare to the difference between free and paid reimbursement rates.



Paid Lunch Equity SY 2017-18

If SFA's average price for paid lunches is \$2.86 or more in SY 2016-17, it will be in compliance in SY 2017-18



Paid Lunch Equity SY 2017-18

If SFA's average paid lunch price is less than \$2.86, revenue must be increased by 2% plus 2.64%=

(4.64%)



Paid Lunch Equity

If SFAs weighted average price for paid meals is less than this difference, revenue must be increased by either:

- Increasing average price charged for paid meals
 OR
- Adding non-Federal funds to the food service account
- Split calculation (Increase price for paid meals and add non-Federal Funds to food service account)

Paid Lunch Equity In any year, the new average price may:

Be rounded down to the nearest 5 cents.

Be limited to a maximum required increase of

10 cents.



Paid Lunch Equity

SFAs have flexibility to determine how they distribute average price increase among their schools to reach new average price.

Origina	I Prices	New Adjusted Prices
Elementary	\$2.00	Elementary \$2.00
Middle	\$2.00	Middle \$2.25
High	\$2.00	High \$2.50

Paid Lunch Equity

- SFAs may increase their average paid meal prices more than required amount.
- A "credit" will be carried forward to the next school year for any amount of increase over required amount.



Paid Lunch Equity SY 2017-18

- If paid student lunch price is adjusted, the following paid lunch prices must also be adjusted:
 - School Employee
 - Adult Visitor
 - Child Visitor



Paid Lunch Equity SY 2017-18 Adult pricing:

FOR EXAMPLE:

SFA raises paid lunch prices to \$2.25

\$2.25 + \$.36 + \$.2300 = \$2.84

If an SFA is Safety Net:

\$2.25 + \$.38 + \$.2300 = \$2.86

Paid Lunch Equity SY 2017-18 Adult Pricing:

If the SFA is a non-pricing or CEP school district, then the adult meal price is adjusted, by the following formula:

Formula

Free Reimbursement Rate Value of USDA

+ Donated =
Commodities

Minimum Price
—for Adult Lunch

Paid Lunch Equity SY 2017-18 Adult pricing:

For Example: Calculation For Non-pricing or CEP school districts

If the SFA is Safety Net:

Paid Lunch Equity SY 2017-18

Revenue may be increased (4.64%) by:

Increasing average price charged for paid meals

OR

Adding non-Federal funds to the food service account

OR

 Split calculation (Increase price for paid meals and add non-Federal Funds to food service account)

Non-Federal Funding Sources



Any contribution that is for the direct support of paid lunches can be used as revenue.

Allowable Non-Federal Funding Sources

Contributions can include:

- 1. Non-Federal Per-lunch reimbursements for paid lunches provided by state or local governments
- 2. Funds provided by organizations: PTO/PTA or community groups to support paid lunches
- 3. Direct payments made from school districts funds to support the lunch service.
- 4. Any portion of state revenue matching funds that exceed the minimum requirement provided for paid lunches.



Unallowable Non-Federal Funding Sources

- 1. Federal sources of revenue
- 2. Revenue from foods sold in competition with lunches or with Breakfast -A la carte sales
- 3. In-kind contributions:
 Charging for items previously provided at no cost such as:
 - Janitorial services
 - Office supplies
- 4. Any in-kind contributions converted to direct cash expenditures.



Unallowable Non-Federal Funding Sources

- Any payments, including additional per-meal reimbursements, provided specifically:
 - For support of programs other than the School Lunch Program-Breakfast Program or other Child Nutrition Program
 - To support free and reduced price meals

SY 17-18 Paid Lunch Equity Tool

School Year (SY) 2017-18 Paid Lunch Equity (PLE) Tool Instructions Note: Users may want to print the instructions and use them to guide users through the PLE Tool.

The PLE Tool was created to help School Food Authorities (SFAs) calculate their paid lunch price increase requirement and/or non-Federal source contributions to meet the requirement 205 of the Healthy, Hunger-Free Kids Act of 2010. If the pricing requirements calculated by the PLE Tool are not met or are exceeded, the PLE Tool will also calculate any amounts, including or deficits carried over into the next year. Note, the weighted average prices calculated in the are the weighted average of all student paid lunch prices charged in the SFA.

TIPS:

- 1) Have last year's PLE Tool available for reference
- 2) Were credits carried over from last year?
- 3) Is the current weighted average paid lunch price above the requirement?
- Only the tab(s) relevant to the SFA's selection of method to meet PLE requirments need to be completed
- 5) The \$.10 cap does not mean that every SFA will raise the weighted average paid lunch price or contribute the equivalent in non-Federal funds. Depending on where the SFA is at in regards to meeting the PLE requirement, they may need to contribute less than \$.10 or may choose to contribute more than \$.10.

For more information on amounts carried over please refer to SP 39-2011

This version of the PLE Tool is only applicable to SY 2017-2018. A new version of the PLE Tool will be issued for SY 2018-2019

The SY 2017-18 PLE Tool consists of 8 tabs:

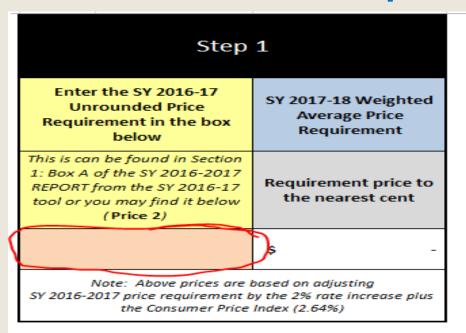
Hyperlinks are also placed throughout the tool to navigate to the different tabs. Only the tab method selected to meet the PLE requirement have to be filled out.

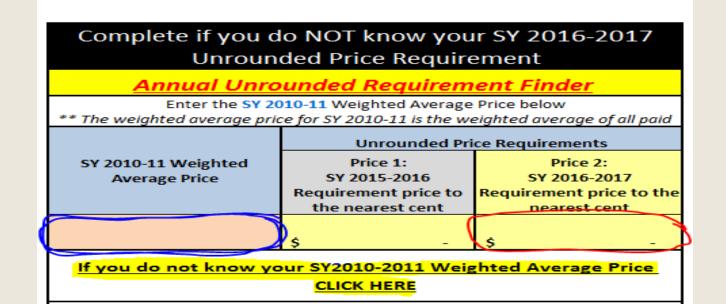
- Tab 1: Instructions
- Tab 2: Annual Unrounded Requirement Finder
- Tab 3: SY 2017-18 Price Calculator
- Tab 4: SY 2017-18 Non-Federal Calculator
- Tab 5: SY 2017-18 Split Calculator
- Tab 6: SY 2017-18 REPORT
- Tab 7: SY 16-17 Price Calculator
- Tab 8: SY 10-11 Price Calculator
- * The tabs (SY 16-17 and SY 10-11 Price Calculators) are for use as needed

Cells shaded this color designate data entry cells. The SFA must enter the applicable data in these cells for the tool to calculate the requirements

Only complete the tabs for the method used for meeting the requirement (raising prices, contributing non-Federal sources, or the split calculator).

Tab 2: Unrounded Requirement Finder





Tab 2: Unrounded Requirement Finder

Use the links below to go to the next step:

Click here to go to SY 2017-18 Price Calculator

Click here to go to SY 2017-18 Non-Federal Source Calculator

Click here to go to SY 2017-18 Split Calculator

Go to Instructions

Note: This tool is created to allow the user to only enter the weighted average price. If any other parts of the tool are modified, the user runs the risk of calculating an incorrect new average price. Users should not modify the tool's current functionality.

SY 2016-2017 Report

The SY 2016-17 PLE Tool consists of 8 tabs:

Hyperlinks are also placed throughout the tool to navigate to the different tabs. Only the tabs for the method selected to meet the PLE requirement have to be filled out.

Tab 1: Instructions

Tab 2: Annual Unrounded Requirement Finder

Tab 3: SY 2016-17 Price Calculator

Tab 4: SY 2016-17 Non-Federal Calculator

Tab 5: SY 2016-17 Split Calculator

Tab 6: SY 2016-17 REPORT

Tab 7: SY 15-16 Price Calculator

Tab 8: SY 10-11 Price Calculator

* The tabs (SY 15-16 and SY 10-11 Price Calculators) are for use as needed



SY 2016-2017 Report

SY2016-2017 Weighted Average Pricing Report

This report assists in tracking the pricing requirements and amounts carried forward for SY 2016-2017. Information on this report is used to determine the SY 2016-2017 weighted average price requirements.

Please print and keep in records.

NOTE: If information is changed in the tool, the report contents will change.

Section 1: SY2016-2017 Weighted Average Paid Price Requirements

A. SY 2016-17 Weighted Average Price Requirement*: *This price will be entered into the SY 2017-2018 tool to determine the SY2017-2018 weighted average price requirements	\$2.38
B. Optional Price ROUNDED DOWN to nearest 5 cents:	\$2.35

Section 2: Amounts Carried Forward to SY 2017-2018

Select the SY 2016-2017 method used to ensure sufficient funds are provided for PAID Lunches

Tab 8: October 2010 Paid Lunch Price

SY 17-18 NonFederal Calculator

SY 17-18 Split Calculator

SY 2017-2018 REPORT

SY 16-17 Price Calculator

SY 10-11 Price Calculator

SY 2010-2011 Weighted Average Price Calculator

Enter current prices and number of lunches sold at each price using October 2010 data.

Monthly # of Paid Lunches	Paid Lunch Price	1 300	onthly venue	Weigh	2010-11 ted Average Price
		\$	878		
		\$	848	00	
		\$	878		
		\$	199	00	
		\$	378		
		\$	1943	60	
		\$	378		
		\$	(4)	(C)	
		\$	878		
		\$	1943		
3,68		\$	(4.5)	\$	*

is the SY2010-2011 weighted average price

Enter this price in the Unrounded Requirement Finder tab

Tab 8: October 2010 Paid Lunch Price

Example – SY 2010-2011 Weighted Average Price

SFA NAME:

SY 2010-2011 Weighte	d Average Price C	Calculator
----------------------	-------------------	------------

Enter current prices and number of lunches sold at each price using

October 2010 data.

	Monthly # of Paid Lunches	d Lunch Price	Monthly Revenue	SY 2010-11 Weighted Average Price
1.	6,800	\$ 1.50	\$ 10,200.00	
2.	4,900	\$ 1.75	\$ 8,575.00	
3.			\$ 2	
4.			\$ ā	
5.			\$ 2	
6.			\$ ā	
7.			\$ 2	
8.			\$ 5	
9.			\$ 2	
10			\$ ā	
AL	11,700		\$ 18,775.00	\$ 1.60

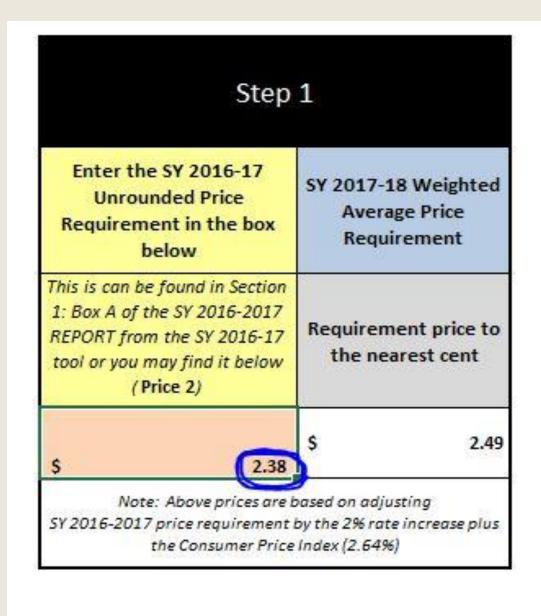
is the SY2010-2011 weighted average price

Tab 2: Unrounded Requirement Finder

Step	1
Enter the SY 2016-17 Unrounded Price Requirement in the box below	SY 2017-18 Weighted Average Price Requirement
This is can be found in Section 1: Box A of the SY 2016-2017 REPORT from the SY 2016-17 tool or you may find it below (Price 2)	Requirement price to the nearest cent
\$ (2.04	\$ 2.13
Note: Above prices are t SY 2016-2017 price requirement the Consumer Price	by the 2% rate increase plus

	do NOT know you nded Price Require	
Annual Unre	ounded Requirem	ent Finder
Enter the SY 20 ** The weighted average p	010-11 Weighted Average price for SY 2010-11 is the	
	Unrounded Pric	ce Requirements
SY 2010-11 Weighted Average Price	Price 1: SY 2015-2016 Requirement price to the nearest cent	Price 2: SY 2016-2017 Requirement price to the nearest cent
1.60	\$ 1.94	\$ 2.0
If you do not know y	our SY2010-2011 Weig CLICK HERE	hted Average Price
Note: The SY 2016-17	requirement is based on price 2011-12 through SY 2015	B CON

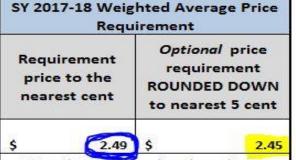
Tab 2: Unrounded Requirement Finder



Tab 3: SY 17-18 Price Calculator

SY 2017-18 Price Adjustment Calculator

Go to Instructions



Note: Above prices are based on adjusting SY 2016-2017 price requirement by the 2% rate increase plus the Consumer Price Index (2.64%)

SY 2016-17 Weighted Average Price Calculator

Enter the paid prices and number of paid lunches sold at each price for October 2016

		October 2016.									
	Monthly # of Paid Lunches		unch ice	Mon	thly Revenue	SY 2016-17 Weighted Average Price					
1.	9,600	\$	2.25	\$	21,600.00						
2.	5,600	\$	2.50	\$	14,000.00	© ©					
3.				\$	8						
4.		G.		\$	8	0 %					
5.				\$	-	8					
6.				\$	5:						
7.				\$	2	8 8					
8.				\$	5						
9.		8) (4)		\$	2	3 5					
10.				\$	52						
OTAL	15,200			\$	35,600.00	\$ (2.34					

Note: SY 2016-17 Weighted Average Price equal to or above \$2.86 are compliant for SY 2017-18. \$2.86 is the difference between the Free and Paid reimbursement rates for SY 2016-17.

Tab 3: SY 17-18 Price Calculator Price increase for SY 17-18

SY 2016-17 Weighted Average Price Calculator

Enter the paid prices and number of paid lunches sold at each price for October 2016.

_	October 2016.									
Г	Monthly # of Paid Lunches		Lunch rice	Mon	thly Revenue		7 Weighted ge Price			
	9,600	\$	2.25	\$	21,600.00					
	5,600	\$	2.50	\$	14,000.00					
	***			\$	6 4 3					
				\$	375					
			9	\$	924					
-				\$						
			j.	\$	523					
-				\$						
				\$	524					
				\$	2.40					
	15,200			\$	35,600.00	\$	2.34			

Note: SY 2016-17 Weighted Average Price equal to or above \$2.86 are compliant for SY 2017-18. \$2.86 is the difference between the Free and Paid reimbursement rates for SY 2016-17.

\$

Total P	rice Increase
for 5	Y 2017-18
\$	0.11

Required price increase for SY 2017-18						
(with	10 cent cap)					
\$	2.44					



Remaining credit carried forward to SY 2018-19

Go to SY2017-2018 Report

Tab 3: SY 17-18 Price Calculator Price Estimator

Step 3 (Optional)

Pricing Estimation Calculator

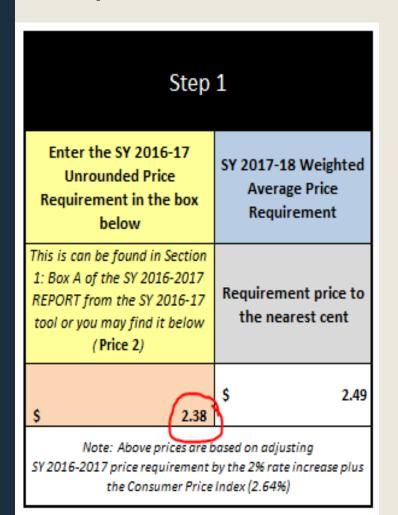
Below is a tool allowing users to manipulate prices to achieve the required new weighted average price.

	Monthly # of Paid Lunches	Paid Lu Price		Mon	thly Revenue		ted Average Price
1.	9,600	\$	2.50	\$	24,000.00	50	
2.	5,600	\$	2.50	\$	14,000.00		
3.				\$	8		
4.				\$	20		
5.				\$	8		
6.			3	\$	200		
7.				\$	8		
8.				\$	20		
9.				\$	8		
10.				\$	200		
TOTAL	15,200			\$	38,000.00	\$	2.50

Note: This tool is created to allow the user to only enter the number of paid lunches and the related prices. If any other parts of the tool are modified, the user runs the risk of calculating an incorrect new average price. Users should not modify the tool's current functionality. November 2015

No Price Increase for SY 17-18

Tab 2: Unrounded Requirement Finder



Tab 3: Price Calculator

SY 2017-18 Price Adjustment Calculator

Go to Instructions

_		hted Average Pri irement	ice
Requirement price to the nearest cent		Optional price requirement ROUNDED DOW to nearest 5 ce	VN
\$	2.49	\$ (2	2.45

Note: Above prices are based on adjusting SY 2016-2017 price requirement by the 2% rate increase plus the Consumer Price Index (2.64%)

SY 2016-17 Weighted Average Price Calculator

Enter the paid prices and number of paid lunches sold at each price for October 2016.

	October 2016.				
	Monthly # of Paid Lunches	Paid Lunch Price	Monthly Revenue	SY 2016-17 Weighted Average Price	
1.	9,600	\$ 2.50	\$ 24,000.00		
2.	5,600	\$ 2.50	\$ 14,000.00		
3.			\$ -		
4.			\$ -		
5.			\$ -		
6.			\$ -		
7.			\$ -		
8.			\$ -		
9.			\$ -		
10.			\$ -		
TOTAL	15,200		\$ 38,000.00	\$ 2.50	

Note: SY 2016-17 Weighted Average Price equal to or above \$2.86 are compliant for SY 2017-18. \$2.86 is the difference between the Free and Paid reimbursement rates for SY 2016-17.

Tab 3: SY 17-18 Price Calculator

No Price Increase for SY 17-18

SY 2016-17 Weighted Average Price Calculator

Enter the paid prices and number of paid lunches sold at each price for October 2016.

Monthly # of Paid Lunches	Paid Lunch Price	Moi	nthly Revenue	SY 2016-17 Weighted Average Price
9,600	\$ 2.50	\$	24,000.00	
5,600	\$ 2.50	\$	14,000.00	
		\$	-	
		\$	_	
		\$	_	
		\$	-	
		\$	-	
		\$	-	
		\$	_	
		\$	-	
15,200		\$	38,000.00	\$ 2.50

Note: SY 2016-17 Weighted Average Price equal to or above **\$2.86** are compliant for SY 2017-18. **\$2.86** is the difference between the Free and Paid reimbursement rates for SY 2016-17.

\$

Total Price Increase for SY 2017-18

Required price increase for SY 2017-18 (with 10 cent cap) No price increase necessary

Remaining increase carried forward to SY 2018-19

Remaining credit carried forward to SY 2018-19

Tab 4: Non-Federal Contribution Calculator

SY 2017-18 Non-Federal Contribution Calculator

Go to Instructions

Requirement price to the nearest cent		Optional price ROUNDED DOWN to nearest 5 cent	
\$	2.49	\$	2.45
Note:	Above prices of	are based on adju	sting



Non-Federal Source Contribution Calculator for SY 2017-18			
Enter the total paid lunch count (for all prices). ** Annual Non-Federal Source funds for SY2017-2018 are estimated based on the ACTUAL lunch count entered below			
Enter annual # of Paid Lunches for SY2015-16**	TOTAL Price Increase for SY 2017-18	TOTAL SY 2017-18 Annual Non- Federal Source Contribution	
15,200	\$ 0.11 grease for SY 2017-2018 is based on	\$ 1,672.00	

average price entered above and SY 2017-2018 rounded DOWN requirement.

Enter total amount of Non- Federal Source Funds Contributed for SY 2011-12 through SY 2016-17	Annual Non-Federal Source Contribution Requirement for SY 2017-18
\$ 500.00	\$ <u>1,1</u> 72.00

Price Increase Requirement for SY 2017-18 (with 10 cent cap)	SY 2017-18 Annual Non-Federal Source Contribution (with 10 cent cap)	
\$ 0.10	\$ 1,172.00	

Remaining Annual Non-Federal Source Contribution carried forward to SY 2018-19

Remaining Credit carried forward to SY 2018-19

Go to SY 2017-2018 REPORT

Tab 4:Non-Federal Contribution Calculator

SY 2017-18 Non-Federal Contribution Calculator

Go to Instructions

SY 2017-18 Weighted Average Price Requirement			
Requirement price to the nearest cent		Optional price ROUNDED DOWN to nearest 5 cent	
\$ 2	2.49	\$	2.45
Note: Above prices are based on adjusting			
SY 2016-2017 price requirement by the 2% rate increase plus the Consumer			
Price Index (2.64%)			

Current Weighted Average Paid Price

Enter in the current weighted average paid lunch price.

Note: If SFA did not change the weighted average paid lunch price in
SY2011-2012, SY2012-2013, SY2013-14, SY 2014-15, SY 2015-16, or SY
2016-17 enter the SY2010-11 weighted average price. Otherwise, click the
link below.

2.34

Click here to determine SY2016-2017 weighted average price

Non-Federal Source Contribution Calculator for SY 2017-18

Enter the total paid lunch count (for all prices).

** Annual Non-Federal Source funds for SY2017-2018 are estimated based on the ACTUAL lunch count
entered below

Enter annual # of Paid Lunches for SY2015-16**

TOTAL Price Increase for SY 2017-18 TOTAL SY 2017-18 Annual Non-Federal Source Contribution

Note: Total price increase for SY 2017-2018 is based on the difference between the weighted average price entered above and SY 2017-2018 rounded DOWN requirement.

0.11

Enter total amount of Non- Federal Source Funds Contributed for SY 2011-12 through SY 2016-17	Annual Non-Federal Source Contribution Requirement for SY 2017-18
\$ -	\$ 1,672.00
Price Increase Requirement	SY 2017-18 Annual Non-Federal
for SY 2017-18	Source Contribution
(with 10 cent cap)	(with 10 cent cap)
\$ 0.10	\$ 1,520.00

Remaining Annual Non-Federal Source Contribution carried forward to SY 2018-19

Remaining Credit carried forward to SY 2018-19

Go to SY 2017-2018 REPORT

Tab 5: Split Price & Non-Federal Calculator

SY 2017-18 Split Price and Non-Federal Calculator

Go to Instructions

SY 2017-18 Weighted Average Price Requirement				
Requirement price to the nearest cent	Optional price requirement ROUNDED DOWN to nearest 5 cent			
\$ 2.49	\$ 2.45			

Note: Above prices are based on adjusting SY 2016-2017 price requirement by the 2% rate increase plus the Consumer Price Index (2.64%)

SY 2016-17 Weighted Average Price Calculator

Enter the paid prices and number of paid lunches sold at each price for October 2016.

		Octob	per 2016.	
	Monthly # of Paid Lunches	Paid Lunch Price	Monthly Revenue	SY 2016-17 Weighted Average Price
1.	9,600	\$ 2.25	\$ 21,600.00	
2.	5,600	\$ 2.50	\$ 14,000.00	
3.			\$ -	
4.			\$ -	
5.			\$ -	
6.			\$ -	
7.			\$ -	
8.			\$ -	
9.			\$ -	
10.			\$ -	
TOTAL	15,200		\$ 35,600.00	\$ 2.34

Note: SY 2016-17 Weighted Average Price equal to or above \$2.86 are compliant for SY 2017-18. \$2.86 is the difference between the Free and Paid reimbursement rates for SY 2016-17.

Tab 5: Split Price & Non-Federal Calculator



Required price increase for SY 2017-18 (with 10 cent cap)
\$ 2.44

New Price Increase

Enter the new price increase for SY2017-2018 to assist in meeting the requirement. See optional Pricing Estimation Calulator below if needed.

\$ 2.40

Non-Federal Source Contribution Calculator for SY 2017-18

Enter the total paid lunch count (for all prices).

** Annual Non-Federal Source funds for SY2017-2018 are
estimated based on the ACTUAL lunch count entered below

Enter annual # of Paid Lunches for SY 2015-16**	Total remaining required Price Increase		TOTAL SY 2017- Annual Non- Federal Source Contribution	
15,200	\$	0.05	\$	760.00

Note: Total price increase for SY 2017-2018 is based on the difference between the weighted average price entered above and SY 2017-2018 rounded DOWN requirement.

Annual Non-			
Federa	l Source		
Contr	ibution		
Requi	rement		
for SY	2017-18		
\$	760.00		
SY 20	017-18		
Annual Non-			
Federal Source			
Contribution			
(with	10 cent		
C	an)		
\$	608.00		
	Federa Contr Requi for SY \$ SY 20 Annu Federa Contr (with		

Remaining
Annual NonFederal Source
Contribution
Requirement
carried forward
to SY 2018-19
\$ 152.00

Remaining Credit carried forward to SY 2018-19

Tab 6: SY 2017-2018 Weighted Average Pricing Report

SY2017-2018 Weighted Average Pricing Report

This report assists in tracking the pricing requirements and amounts carried forward for SY 2017-2018. Information on this report is used to determine the SY 2017-2018 weighted average price requirements.

Please print and keep in records.

NOTE: If information is changed in the tool, the report contents will change.

Section 1: SY2017-2018 Weighted Average Paid Price Requirements

A. SY 2017-18 Weighted Average Price Requirement*: *This price will be entered into the SY 2018-2019 tool to determine the SY2018-2019 weighted average price requirements	\$2.49
B. Optional Price ROUNDED DOWN to nearest 5 cents:	\$2.45

Section 2: Amounts Carried Forward to SY 2018-2019

Select the SY 2017-2018 method used to ensure sufficient funds are provided for PAID Lunches



Tab 6: SY 2017-2018 Weighted Average Pricing Report

Average Weighted Price Adjustments	
A. Remaining increase carried forward to SY 2018-19:	
B. Remaining credit carried forward to SY 2018-19:	
Enter in the new average weighted price for SY 2017-18:	
Non-Federal Source Contributions	
C. Remaining Annual Non-Federal Source Contribution	
carried forward to SY 2018-19:	
D. Remaining Credit carried forward to SY 2018-19:	
Enter the amount of Non-Federal Source contributions for SY 2017-18:	
Enter Sources of Non-Federal Funds Contributed:	
Split Calculations Split Calculations Roth guarage weighted price adjustments and Non-Enderal	source contributions
Split Calculations Both average weighted price adjustments and Non-Federal	source contributions
	source contributions
Both average weighted price adjustments and Non-Federal E. Remaining Annual Non-Federal Source Contribution	source contributions
E. Remaining Annual Non-Federal Source Contribution carried forward to SY 2018-19:	source contributions

Paid Lunch Equity SY 2017-18

SFAs can request an exemption from the paid lunch equity requirement if the SFA:

- Has been certified as meeting the meal pattern – 6 cent certification.
- Can demonstrate that the required increase to paid lunch prices or revenue contributions would cause the SFA to exceed the 3-month operating balance limit.

PLE Exemption Request Questionnaire: Factors for Consideration

- Meal Standards
- Competitive Foods/Smart Snacks
- Administrative Reviews
- Meal Service and Participation
- Resource Management
- Professional Support
- Marketing
- Cafeteria & Kitchen Equipment
- Free & Reduced Price Eligibility Determinations

Alabama Department of Education School Programs-Child Nutrition Paid Lunch Equity SY 2017-2018 EXEMPTION REQUEST QUESTIONNAIRE

LEA Name:	
Sponsor ID No:	Date:
Name of Person Filling out Form:	Signature:

Net Cash Resources Operating Balance is ______months as of 9/30/2016:
If operating balance is below 3 months, please provide current February 2017 Trial Balance Report that will support the 3 months or greater operating balance.

Question	Yes	No
1. Is the SFA certified as meeting the updated meal pattern requirements?		
2. Is the SFA financially prepared to meet future meal pattern requirements (e.g. future sodium targets)?		
3. Is the SFA meeting all Smart Snacks in Schools standards for items sold from the school food service account?		
4. Has the SFA corrected all deficiencies, implemented all corrective actions and complied with any fiscal action		
identified in the most recent Administrative Review Report?		1
5. Are there simple menu improvements that could be made that would encourage students to select healthier meals		
and make the program more appealing? For example, has the SFA considered expanding offerings of fresh fruit and		1
vegetables, and/or expanded variety of fruit and vegetables? Does the SFA use salad bars?		
6. Is student acceptance/participation strong? Has the SFA made efforts to engage students in meal planning, taste- testing, etc.?		
7. Has the SFA established and implemented a wellness policy with the required elements?		
8. Does the SFA comply with all requirements and follow best practices with regard to preventing overt identification?		
Does the SFA utilize adequate signage, food placement, and other marketing techniques effectively to promote the selection of reimbursable meals?		
10. Has the SFA previously met all paid lunch equity requirements?		
11. If applicable, is the SFA currently meeting all non-program food revenue requirements?		
12. Does the SFA have all child nutrition staff vacancies filled?		
13. Does the SFA have necessary cafeteria and kitchen equipment for storing, preparing, and serving healthy meals and competitive foods?		
14. If the SFA has applied for federal grants to purchase equipment needed to serve healthier meals but has not		
received funding, did the SFA use its own funds to accomplish the proposed activities?		
15. Has the SFA done everything within its ability to improve the certification process to increase access to the		
program (e.g. maximize use of direct certification including homeless, runaway, migrant, and foster children, etc.)?		
For ALSDE use only:		
Is there outstanding fiscal action as a result of an administrative review?		
Do revenues exceed the three months operating balance on the CNP Annual Report or Financial Profile?		
Has SY 17-18 Paid Lunch Equity Tool been provided by SFA?		
State Representative Reviewer Signature:		
State Representative Approval Signature:		

Documents required for PLE Exemption:

- 1. Letter Requesting Waiver
- 2. Financial Statement or Trial Balance Report
- 3. PLE Tool
- 4. Exemption Request Questionnaire



Reporting Paid Lunch Prices

- SFAs must report to the SA the most frequently charged paid meal price for:
 - Elementary
 - Middle
 - High
- State agencies submit SFA data to FNS



** Intent:

To ensure that revenues from the sale of nonprogram foods generate at least the same proportion of SFA revenues as they contribute to SFA food costs.



SFA's are required to ensure:

- All revenue from the sale of non-program foods accrues to the non-profit school food service account
- Revenue available to support the production of reimbursable school meals does not subsidize the sale of non-program foods.

A <u>non-program food</u> is a food sold in a participating school other than a reimbursable meal and is purchased using funds from the school food service account.

Non-Program Food Examples

- A-la-carte items sold in competition with school meals
- Adults meals
- Items purchased for catering and vended meals
- Items purchased for fund raisers, vending machines, school stores

Non-Program Food

% of non-program food revenue to total revenue must be ≥ % non program food cost to total food cost

 Non Program Food Revenue
 ≥
 Non Program Food Cost

 Total Program Revenue
 Total Food Cost

Comparison

■ Revenue Ratio ≥ Food Cost Ratio

Non-Program Food Revenue

SFA's are required to determine if the percent of total revenue that is generated from their non-program food sales is equal to or greater than the percent of total food costs that are attributable to the SFA's purchase of non-program foods.

For example:

If the costs of non-program food are 25% of the SFA's total food costs, then the amount of revenue generated from the sale of these non-program foods must be at least 25% of the total revenue in the school food service account.

<u>Please note</u>: This means that if an SFA is able to show that the percent of non-program food costs is less than the percent of non-program revenues, the SFA generated enough revenue to cover all reported costs associated with non-program foods.

Steps to implement this requirement:

- Determine total food costs for entire school year
- Identify the percentage of total food costs that is attributable to non-program foods
- Establish a revenue target
- Price non-program food items to ensure revenue target will be met
- Track non-program food revenues separately from all other revenue items

SFA's must collect the following data:

- For non-program food revenue, the dollar amount of non-program food sales.
- For total revenue, the dollar amount of program and non-program food sales.
- For non-program food cost data, include:
- -An itemization of all non-program foods to be offered during the reference period.
- The per item/serving cost of each non-program food, including food sold only as non-program food, food sold as program and non-program food.
 - -The number of servings/items sold.
- For total food cost data, include all non-program food cost data and program food cost data.

<u>Information Needed:</u>

- 1. Prior fiscal year's Trial Balance Report for year end printed from Mac Aleer (Nextgen).
- 2. Prior fiscal year Balance Sheet Report for year end printed from Mac Aleer (Nextgen).
- 3. Total number of Breakfast served for the Fiscal year.
- 4. Total number of Lunches served for the Fiscal year.
- 5. Total number of Snacks served for the Fiscal year.
- 6. Total A La Carte sales for the Fiscal year.

All reports need to be pulled from the fiscal year.

For example: Oct 1, 2014 - Sept. 30, 2015

July 1, 2014 - June 30, 2015

Jan 1, 2015 - Dec 30, 2015

Fiscal Year - Trial Balance Reports

Total Non-Program Revenues:

- ➤ Daily Sales: A La Carte (Function Code-6730)
- ➤ Daily Sales: Other (Function Code-6740)
- ➤ Other Food Service Income (Function Code-6790)

*Total Revenue is available on the Balance Sheet Report

Revenue Codes

- NSLP 5110
- SNB 5135
- REG B 5130
- Snack 5125

RUN DATE:	MCAI BUDGETARY ACC	OUNTING SVSTEM			
04/12/2017	MCAI BUDGETART ACC	OUNTING STSTEM			Page 1 of 4
RUN TIME: 09:11: AM	JOURNAL SUMMARY TRIA	L BALANCE REPOR	रा		GLTBAL
	FISCAL PERIOD/YEAR: 0/2017	THRU 6 /2017			
SFund: 5101 FOOD & NUTRITION DEF					
Fd-C-Func-Obj-CCtr-SFnd-Y-Proq-Spec	DESC				
12-4- <u>5110-</u> 000-0020-5101-0-8420-0000	SCHL LUNCH PROGRAM-SECTION 11	ASN	TYPE	DEBIT	CREDIT
12-4-5110-000-0030-5101-0-8420-0000	SCHL LUNCH PROGRAM-SECTION 11	400417	С	0.00	41,617.80
		400418	С	0.00	128,584.96
12-4- <u>5135-</u> 000-0020-5101-0-8420-0000	SEVERE NEED BREAKFAST PROGRAM	400459	С	0.00	8,875.60
12-4- <u>5135-0</u> 00-0030-5101-0-8420-0000	SEVERE NEED BREAKFAST PROGRAM	400460	С	0.00	30.688.43
12-4-5161-000-0020-5101-0-8420-0000	USDA Donated & SAE Grant		-		
12-4-5161-000-0030-5101-0-8420-0000	USDA Donated & SAE Grant	400634	С	0.00	1,754.00
12-4-6710-000-0020-5101-0-8420-0000	DAILY SALES- LUNCH	400635	С	0.00	1,754.00
12-4-0710-000-0020-5101-0-0420-0000	DAILY SALES-LUNCH	400422	С	0.00	10,319.60
12-4-6710-000-0030-5101-0-8420-0000	DAILY SALES- LUNCH	400423	С	0.00	17,453.20
12-4-6720-000-0020-5101-0-8420-0000	DAILY SALES - BREAKFAST				
12-4-6720-000-0030-5101-0-8420-0000	DAILY SALES - BREAKFAST	400424	С	0.00	317.90
		400425	С	0.00	1,220.20
12-4-6730-000-0020-5101-0-8420-0000	DAILY SALES - A LA CARTE	400426	С	0.00	9,231.10
12-46730-000-0030-5101-0-8420-0000	DAILY SALES - A LA CARTE	400427	С	0.00	11,976.35

Fiscal Year Trial Balance Reports

Total Food Cost:

- ➤ Child Nutrition-Purchased Food (Object Code 461)
- > USDA Commodities (Object Code 461)
- ➤ Minus CNP Rebates (Function Code -8993)

RUN DATE:	04/12/2017	MCAI BUDGETARY ACC	OUNTING SYSTEM		Page 2 of	4
RUN TIME:	041222011	JOURNAL SUMMARY TRIA	L BALANCE REPOR	RT.	1 4 9 0 2 01	•
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		FISCAL PERIOD/YEAR: 0/2017	THRU 6 /2017			
SFund: 5101 F	OOD & NUTRITION DEF					
Fd-C-Func-Ob	j-CCtr-SFnd-Y-Proq-Spec	DESC				
12.5.4210.441	1-0030-5101-0-8420-0000	CHILD NUTRITION-JANITORIAL SUPPLIES	502358	D	504.25	0.00
12-3-4210-441	-0030-3101-0-0420-0000	CHILD NOTKHON-SANHORAL SUFFLIES	502357	D	4,669.78	0.00
12-5-4210-461	0020-5101-0-8420-0000	CHILD NUTRITION-PURCHASED FOOD	504440	_		
12-5-4210 461	0030-5101-0-8420-0000	CHILD NUTRITION-PURCHASED FOOD	501143	D	33,313.67	0.00
~	,		501159	D	72,652.31	0.00
12-5- <u>4210</u> 461	-0030-5101-0-8420-5199	CHILD NUTRITION, PURCHASED FOOD	507906	D	26,938.80	0.00
12-5-4210-463	3-0020-5101-0-8420-0000	CHILD NUTRITION-FOOD SERV SUPPLIES	307300		20,000.00	0.00
40 5 4040 400	0000 5404 0 0400 0000	OUR DANIETTE ON FOOD CEDY CHIPPUES	501144	D	193.43	0.00
12-5-4210-463	3-0030-5101-0-8420-0000	CHILD NUTRITION-FOOD SERV SUPPLIES	501160	D	147.35	0.00

Revenue Codes:

FFVP - 5192 CACFP - 5199 SFSP - 5170

Function Codes:

Food Service – 4210 Summer Feeding – 9340 CACFP - 9341 FFVP - 0074

Revenue from Non-Program Food Calculation Example

- SFA has the following characteristics
 - Total food costs: \$500,000
 - Non-program food costs: \$50,000
 - Reimbursable meal food costs: \$450,000
 - Total revenue: \$1,000,000

Revenue from Non-Program Food Calculation Example

- Revenue Requirement
 - Percentage of total food costs that is non-program foods
 - **\$50,000/\$500,000 = 10%**
 - Revenue Target
 - 10% x \$1,000,000 = \$100,000
- If this SFA earns \$100,000 in revenue from non-program food sales, it is in compliance.

Plate Cost Calculation Worksheet

Total Food Cost	\$500,000.00	Total Breakfast Served •	138950	Total Meal Equivalents
Total Non-Food Cost	\$0.00	Total Lunch Served •	195925	333333.33
Total Expenditures	\$500,000.00	Total Number of Snacks •	34325	Food cost per meal Eq
% of meals Breakfast	27.79%	A La Carte Meal Equivalents	33333	\$1.50
% of meals Lunch	58.78%			Non-Food Cost/Meal Eq
		Non-Food Cost/B'fast(MEQ)	\$0.00	\$0.00
A La Carte Sales 🌘	\$100,000.00	Non-Food Cost/Lunch(MEQ)	\$0.00	Meals Per Labor Hour
		Non-Food Cost/Snack(MEQ)	\$0.00	#DIV/0!
Breakfast Plate Cost (Food) •	\$1.00	Non-Food Cost/A La Carte(MEQ)	\$0.00	
Lunch Plate Cost (Food) •	\$1.50			
Food Cost per Snack	\$0.50			
Food Cost per \$3 A La Carte Sales	\$1.50			
Total Non-Program Food Cost	\$50,000.00			
	4			
Adult/Vistor meal Revenue/Meal				
Adult/Vistor meal price	\$3.50			
Total Breakfast Cost/meal	\$1.00		_	
Total Lunch Cost/meal	\$1.50			
Total Snack Cost/meal	\$0.50			
Total A La Carte Cost/\$3	\$1.50			

Nonprogram Revenue Calculator			
Enter the cost for reimbursable meal, cost of nonprogram food and total	revenue		
Cost for Reimbursable Meal Food			
Cost of Nonprogram Food			
Total Food Costs	s	_	
	-		
Total Nonprogram Food Revenue			
Total Nonprogram Lood Nevende			
<u>Total Revenue</u>			
Minimum portion of revenue from nonprogram funds		0%	
Minimum Revenue Required from the Sale of Nonprogram Foods	\$	-	
Aller in the second			
Additional Revenue Needed to Comply	\$	-	



Nonprogram Revenue Calculator		
Enter the cost for reimbursable meal, cost of nonprogram food and total revenue		
Cost for Reimbursable Meal Food	\$ 450,000	
Cost of Nonprogram Food	\$ 50,000	
<u>Total Food Costs</u>	\$ 500,000	
Total Nonprogram Food Revenue	\$ 100,000	
<u>Total Revenue</u>	\$ 1,000,000	
Minimum portion of revenue from nonprogram funds	10%	
Minimum Revenue Required from the Sale of Nonprogram Foods	\$ 100,000	
Additional Revenue Needed to Comply	\$ -	

Nonprogram Revenue Calculator		
Enter the cost for reimbursable meal, cost of nonprogram food and total revenue		
Cost for Reimbursable Meal Food	\$ 450,000	
Cost of Nonprogram Food	\$ 50,000	
Total Food Costs	\$ 500,000	
Total Nonprogram Food Revenue	\$ 92,600	
<u>Total Revenue</u>	\$ 1,000,000	
Minimum portion of revenue from nonprogram funds	10%	
Minimum Revenue Required from the Sale of Nonprogram Foods	\$ 100,000	
Additional Revenue Needed to Comply	\$ 7,400	

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- (1) mail: U.S. Department of Agriculture Office of the Assistant Secretary for Civil Rights 1400 Independence Avenue, SW Washington, D.C. 20250-9410;
- (2) fax: (202) 690-7442; or
- (3) email: program.intake@usda.gov.

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