

AGENDA

Virtual Training
Webinars
with

PowerPoint Presentations



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Click on the link below to access the recorded training:

https://alsde.webex.com/alsde/lsr.php?RCID=1af89cfa3ed24d6d956088486d06a16f

Setting Meal Prices

Determine the menu items: specific ingredients for each item or recipe.

Determine the cost for each item as purchased and the cost for each recipe on the menu

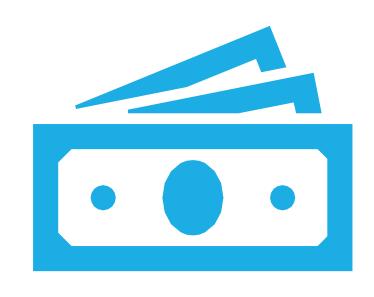
Determine the cost per portion of each recipe/item.

Item cost as purchased ÷ Unit of measure = cost per unit of measure Cost per unit of measure ÷ amount per recipe = cost of ingredient per recipe.

Setting Meal Prices

- Cost of ingredient per recipe + all ingredients
 = cost of recipe.
- Cost of recipe ÷ Number of servings yielded
 by recipe = cost per serving
- Cost per serving of all menu items totaled = cost per meal.

MAKE SURE YOU INCLUDE EVERYTHING OFFERED AS PART OF THE REIMBURSABLE MEAL.



Breakfast Example:

Milk \$.22

Juice \$.11

Pears (c) \$.25

Cereal \$.39 (.20)

Toast <u>\$.09</u>

<u>Total:</u> \$1.06





Recipe Example



Recipe: Ham & Cheese Sandwich, with mayo and mustard 2 oz. ham, 1 oz. cheese, 1 each PC-Mustard & Mayo

Ham 4/2.5 lbs is \$27.39 \$0.34/2 oz. Serving Cheese 4/5 lbs is \$47.86 \$0.15/1 oz. Serving Bread 10/24 count is \$21.25 \$0.18/2 Slices Mustard 200/5.5 g is \$6.09 \$0.03/pc \$0.09/pc

Total "Recipe" cost is \$0.79

Non-Program Food Cost:

The cost of food that is used for meals or A La Carte sales that are not part of a reimbursable meal.







Non-Program Food Cost

You will need to know what time frame you are going to look at.

Ensure that ALL amounts are for the same time frame.

Avg. B'fast plate cost (X) total # B'fast served = total B'fast food cost Avg. lunch plate cost (X) total # lunch served = total lunch food cost

Avg. snack cost (x) total # snacks served = total snack food cost

Total B'fast food cost + total lunch food cost + total snack food cost = Total program food cost

Total Food cost – total program food cost = <u>Non-program food cost</u>

Total Food Cost Defined:

Food items purchased.

- >Include all food items
- > Need to include Milk, Bread and Produce.
- Need to include Snacks.
- >Don't include any other expenses such as disposable plates, utensils, chemicals, etc.

Total Non-Food Cost Defined

- Labor dollars
- Chemicals
- Small wares
- Paper/disposables
- Indirect expenses

Excel Plate Cost Calculation

Data you will need to complete the form:

- 1. Total food cost for the facility or district.
- 2. Total Non-food cost for the facility or district.
- 3. Total A La Carte Sales.
- 4. Total number of reimbursable (claimed) Breakfast, Lunch and snacks served.

Plate Cost Calculation Worksheet

Total Food Cost		Total Breakfast Served		Total Meal Equivalents
Total Non-Food Cost	\$0.00	Total Lunch Served		0.00
Total Expenditures	\$0.00	Total Number of Snacks		Food cost per meal Eq
% of meals Breakfast	#DIV/0!	A La Carte Meal Equivalents	0	#DIV/0!
% of meals Lunch	#DIV/0!			Non-Food Cost/Meal Eq
		Non-Food Cost/B'fast(MEQ)	#DIV/0!	#DIV/0!
A La Carte Sales		Non-Food Cost/Lunch(MEQ)	#DIV/0!	Meals Per Labor Hour
		Non-Food Cost/Snack(MEQ)	#DIV/0!	#DIV/0!
Breakfast Plate Cost (Food)	#DIV/0!	Non-Food Cost/A La Carte(MEQ)	#DIV/0!	
Lunch Plate Cost (Food)	#DIV/0!			
Food Cost per Snack	#DIV/0!			
Food Cost per \$3 A La Carte Sales	#DIV/0!			
Total Non-Program Food Cost	#DIV/0!			
Adult/Vistor meal Revenue/Meal	#DIV/0!			
Adult/Vistor meal price				
Total Breakfast Cost/meal	#DIV/0!			
Total Lunch Cost/meal	#DIV/0!			
Total Snack Cost/meal	#DIV/0!			
Total A La Carte Cost/\$3	#DIV/0!			
<u> </u>				
<u> </u>				
 				
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Plate Cost Calculation Worksheet

	Total Food Cost		Total Breakfast Served		Total Meal Equivalents
	Total Non-Food Cost	\$0.00	Total Lunch Served		0.00
	Total Expenditures	\$0.00	Total Number of Snacks		Food cost per meal Eq
	% of meals Breakfast	#DIV/0!	A La Carte Meal Equivalents	0	#DIV/0!
	% of meals Lunch	#DIV/0!			Non-Food Cost/Meal Eq
			Non-Food Cost/B'fast(MEQ)	#DIV/0!	#DIV/0!
	A La Carte Sales		Non-Food Cost/Lunch(MEQ)	#DIV/0!	Meals Per Labor Hour
			Non-Food Cost/Snack(MEQ)	#DIV/0!	#DIV/0!
•	Breakfast Plate Cost (Food)	#DIV/0!	Non-Food Cost/A La Carte(MEQ)	#DIV/0!	
•	Lunch Plate Cost (Food)	#DIV/0!			
•	Food Cost per Snack	#DIV/0!			
	Food Cost per \$3 A La Carte Sales	#DIV/0!			
	Total Non-Program Food Cost	#DIV/0!			
	Adult/Vistor meal Revenue/Meal	#DIV/0!			
	Adult/Vistor meal price				
	Total Breakfast Cost/meal	#DIV/0!			
	Total Lunch Cost/meal	#DIV/0!			
	Total Snack Cost/meal	#DIV/0!			
	Total A La Carte Cost/\$3	#DIV/0!			

PAID LUNCH EQUITY PROVISION SY 20-21

- To ensure that sufficient funds are provided to the nonprofit food service account for paid lunches.
- For SFAs to provide the same level of support for lunches served to students who are not eligible for free or reduced-price lunches.

Why is this Provision important?

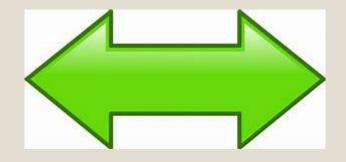
- Average prices charged for paid lunches are less than the cost of producing those lunches and these federal funds intended for free and reduced-price lunches are used to help support the difference between the paid lunch costs and what the school receives for it.
- *Requires annual evaluation of paid lunch prices

Paid Lunch Equity SY 20-21

School food authorities (SFAs) calculate weighted average for paid lunches and compare to the difference between free and paid reimbursement rates.

Weighted Average Price

\$2.35



Reimbursement Rates				
Free	\$3.41			
Paid	32			
\$3.09				

Paid Lunch Equity SY 2020-2021

➤If SFA's average paid lunch price is <u>less than \$3.09</u>, revenue must be increased by 2% plus 2.68%= (4.68%)



Paid Lunch Equity SY 20-21

- ∘ In any year, the new average price may:
 - 1. Be rounded down to the nearest 5 cents.
 - 2. Be limited to maximum required increase of 10 cents.

SFAS may increase their average paid meal prices more than required amount.

- A "credit" will be carried forward to the next school year for any amount of increase over required amount.
- If paid student lunch price is adjusted, the following paid lunch prices must also be adjusted: school employee, adult visitor, and child visitor.
- Ex. If SFA raises paid lunch prices to \$2.45:

• If an SFA is Safety Net:

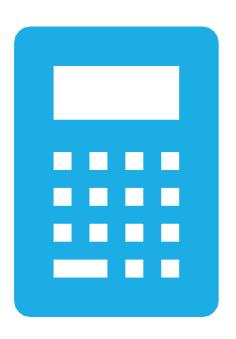
Paid Lunch Equity SY 2020-21 Adult pricing for Non-pricing or CEP

Example: Calculation For Non-pricing or CEP school districts

$$$3.41 + $.2375 = $3.6475 = $3.65$$



$$$3.43 + $.2375 = $3.6675 = $3.67$$



Non-Federal Funding Sources

- Any contribution that is for the direct support of paid lunches can be used as revenue
- Allowable Non-Federal Funding Sources
 - 1. Non-Federal Per-lunch reimbursements for paid lunches provided by state or local governments.
 - 2. Funds provided by organizations: PTO/PTA or community groups to support paid lunches.
 - 3. Direct payments made from school districts funds to support the lunch service.
 - 4. Any portion of state revenue matching funds that exceed the minimum requirement provided for paid lunches.

The SY 2020-21 PLE Tool consists of 8 tabs:

In the standard of the standar

- Tab 1: Instructions
- Tab 2: Annual Unrounded Requirement Finder
- Tab 3: SY 2020-21 Price Calculator
- Tab 4: SY 2020-21 Non-Federal Calculator
- Tab 5: SY 2020-21 Split Calculator
- Tab 6: <u>SY 2020-21 REPORT</u>
- Tab 7: SY 19-20 Price Calculator
- Tab 8: SY 10-11 Price Calculator
- Tab 9: PLE Guidance
- * The tabs (SY 19-20 and SY 10-11 Price Calculators) are for use as needed

Cells shaded this color designate data entry cells. The SFA must enter the applicable data in these cells for the tool to calculate requirements

Only complete the tabs for the method used for meeting the requirement (raising prices, contributing non-Federal sources, or the split calculator).

3FAs need the following data to calculate the Weighted Average Price for SY 2020-21:

- 1.) SY 2019-20 Weighted Average Price
- 2.) SY 2010-11 Weighted Average Price, if the SY 2019-20 Weighted Average Price is unknown
- 3.) All student paid lunch prices for October 2019
- 1.) Number of paid lunches served associated with each student paid lunch price in October 2019

SFAs that opted to contribute non-Federal sources for SY 2020-21 need:

- 1.) SY 2010-11 Weighted Average Price, as needed
- 2.) SY 2019-20 Weighted Average Price (if different from SY 2010-11 Weighted Average Price)
- 3.) Total number of student paid lunches served in SY 2018-19
- 1.) The total dollar amount of non-Federal contributions through SY 2019-20

SY 2020-21 WEIGHTED AVERAGE PAID LUNCH PRICE CALCULATION

These instructions are for SFAs increasing their weighted average prices to meet the SY 2020-21 paid lunch price requirement

Tab 2: Unrounded Requirement

Finder

Step 1				
Enter the SY 2019-20 Unrounded Price Requirement in the box below	SY 2020-21 Weighted Average Price Requirement			
This is found in Section 1: Box A of the SY 2019-20 REPORT from the SY 2019-20 tool or below (Price 2)	Requirement price to the nearest cent			
	\$ -			

Note: Above prices are based on adjusting SY 2019-20 price requirement by the 2% rate increase plus the Consumer Price Index (2.94%)

Complete if you do NOT know your SY 2019-20 Unrounded Price Requirement

Annual Unrounded Requirement Finder

Enter the SY 2010-11 Weighted Average Price below

** The weighted average price for SY 2010-11 is the weighted average of all paid lunch prices charged in the SFA

	Unrounded Price Requirements		
SY 2010-11 Weighted	Price 1:	Price 2:	
Average Price	SY 2018-19	SY 2019-20	
	Requirement price to	Requirement price to	
	the nearest cent	the nearest cent	
	\$ -	\$ -	
SY 17-18	\$ -		
SY 16-17	\$ -		
SY 15-16	\$ -		
SY 14-15	\$ -		
SY 13-14	\$ -		
SY 12-13	\$ -		
SY 11-12	\$ -		

If you do not know your SY2010-2011 Weighted Average Price CLICK HERE

Note: The SY 2019-20 requirement is based on price increase requirements from SY 2011-12 through SY 2018-19.

Use the links below to go to the next step:

Click here to go to SY 2020-21 Price Calculator

Click here to go to SY 2020-21 Non-Federal Source Calculator

Click here to go to SY 2020-21 Split Calculator

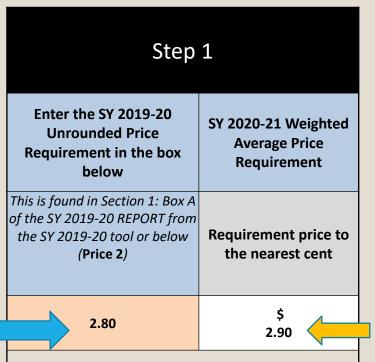
Go to Instructions

Tab 8: October 2010 Paid Lunch Price

TOTAL

	SY 20	10-2011 Weigh	ted Average Price Ca	lculator	
	Enter current pri	ces and number of lu			
	Monthly # of Paid Lunches	Paid Lunch Price	Monthly Revenue	SY 2010-11 Weighted Average Price	
1.	4,000	\$ 2.00	\$ 8,000.00		
2.	1,600	\$ 2.25	\$ 3,600.00		
3.			\$ -		
4.			\$ -		
5.			\$ -		
6.			\$ -		
7.			\$ -		
8.			\$ -		
9.			\$ -		
10			\$ -		
	5,600		\$ 11,600.00	\$ 2.07	is the SY2010-2011 weighted average

Tab 2: Unrounded Requirement Finder



Note: Above prices are based on adjusting SY 2019-20 price requirement by the 2% rate increase plus the Consumer Price Index (2.94%)

Complete if you do NOT know your SY 2019-20 Unrounded Price Requirement

Annual Unrounded Requirement Finder

** The weighted average price for SY 2010-11 is the weighted average of all paid lunch prices charged in the SFA

	Unrounded Pric	e Requirements			
	Price 1:	Price 2:			
SY 2010-11 Weighted Average Price	SY 2018-19	SY 2019-20			
	Requirement price to	Requirement price to			
	the nearest cent	the nearest cent			
		\$			
\$ 2.07	\$ 2.90	3.00			
SY 17-18	\$ 2.78	•			
SY 16-17	\$ 2.66				
SY 15-16	\$ 2.53				
SY 14-15	\$ 2.43				
SY 13-14	\$ 2.33				
SY 12-13	\$ 2.22				
SY 11-12	\$ 2.13				
If you do not know your CV2010 2011 Waighted Average Drice					

If you do not know your SY2010-2011 Weighted Average Price
CLICK HERE

Note: The SY 2019-20 requirement is based on price increase requirements from SY 2011-12 through SY 2018-19.

Tab 3: SY 19-20 Price Calculator-Price Increase

SY 2020-21 Price Adjustment Calculator

Go to Instructions

SY 2020-21 Weighted Average Price
Requirement

Requirement
price to the
nearest cent

Optional price
requirement
ROUNDED DOWN
to nearest 5 cent

\$ 2.17 | \$ 2.15

Note: Above prices are based on adjusting

SY 2019-20 price requirement by the 2% rate increase plus the Consumer Price Index (2.94%)

SY 2019-20 Weighted Average Price Calculator

Enter the paid prices and number of paid lunches sold at each price for October 2019.

	October 2019.					
	Monthly # of Paid Lunches	Paid Lunch Price	Monthly Revenu	SY 2019-20 Weighted Average Price		
1.	3,000	\$ 1.90	\$ 5,700.0	00		
2.	3,500	\$ 2.25	\$ 7,875.0	00		
3.			\$ -			
4.			\$ -			
5.			\$ -			
6.			\$ -			
7.			\$ -			
8.			\$ -			
9.			\$ -			
10.			\$ -			
TOTAL	6,500		\$ 13,575.0	00 \$ 2.09		

Note: SY 2019-20 Weighted Average Price equal to or above the target price of \$3.09 are compliant for SY 2020-21. \$3.09 is the difference between the Free and Paid reimbursement rates for SY 2019-20.



Total Price Increase for SY 2020-21

\$ 0.06



Required price increase for SY 2020-21 (with 10 cent cap)

\$ 2.15

Remaining increase carried forward to SY 2021-22

\$



Remaining credit carried forward to SY 2021-22

-

PAID LUNCH EQUITY EXEMPTION FORM 2020

Agreement Number:	
LEA:	
SFAs having a positive or zero balance in their non December 31, 2019 are exempt from PLE pricing r	·
Complete if you wish to be exempt from paid lun	ch equity pricing requirements for SY 20-2:
Child Nutrition Program Total Months Operating I	Balance:
Child Nutrition Program Operating Balance as of I	December 31, 2019:
Child Nutrition Program Operating Balance as of S	September 30, 2019:
CNP Director Signature:	Date:
CSFO Signature:	Date:
Superintendent Signature:	Date <u>:</u>
Approved:	Date <u>:</u>
Not Approved:	Date:

Paid Lunch Equity Exemption SY 20-21

- SFAs can request an exemption from the paid lunch equity requirement if the SFA:
- 1. SFAs with a positive or zero balance in their nonprofit school food service account, as of Dec. 31, 2019.
- 2. <u>Please note:</u> SFAs with a negative balance in their nonprofit school food service account are required to follow the PLE requirements to establish their paid lunch meal prices.

Reporting Paid Lunch Prices

- SFAs must report to the SA the most frequently charged paid meal price for:
 - Elementary
 - Middle
 - ∘ High
- State agencies submit SFA data to FNS



CHILD NUTRITION PROGRAMS 2019-2020 FEDERAL CASH REIMBURSEMENT RATE COMPARISON

7/1/2019 - 6/30/2020

NATIONAL SCHOOL LUNCH PROGRAM	Less than 60% Qualify Free/ Reduced	Less than 60% F/R + 7 cents	60% or more Qualify Free/ Reduced (*Safety Net)	60% or more F/R + 7 cents
Paying Child	0.32	0.39	0.34	0.41
Reduced Child	3.01	3.08	3.03	3.10
Free *Safety Net provides an additional two cents price lunches during the second preceding to	3.41 s (\$.02) in Section fiscal year.	3.48 4 Safety Net rein	3.43 inbursement to syste	3.50 ems that serve 60% free-reduced
SCHOOL BREAKFAST PROGRAM	Non-Severe Need		**Severe Need (Maximum)	
Paying Child	0.31		0.31	
Reduced Child	1.54		1.90	
**Severe Need rates for the School Breakfa preceding fiscal year. AFTERSCHOOL SNACK	1.84 st Program to syst	ems that serve	2.20 20% free-reduced pr	ice breakfasts during the second
AFTERSCHOOL SNACK				
Paying Child	0.08			
Reduced Child	0.47			
Free	0.94		<u>y</u>	
SPECIAL MILK PROGRAM	All Milk	Paid I	Λilk	Free Milk
Pricing programs without free option	0.2150	N/A		N/A
Pricing programs with free option	N/A	0.215	0	Average cost per 1/2 Pint of Milk
Non-pricing programs	0.2150	N/A		N/A
VALUE OF U			GUARANTEED AN	IOUNT:
	2009-2(2010-2(2011-2(2013-2(2013-2(2015-2(2016-2(2017-2(2018-2(2019-2(011 0.202 012 0.222 013 0.227 014 0.232 015 0.247 016 0.237 017 0.230 018 0.232	0 (Actual) 5 (Actual) 5 (Actual) 5 (Actual) 5 (Actual) + .04 to n 5 (Actual) 5 (Actual) 0 (Actual) 0 (Actual) 0 (Actual) 0 (Actual)	

Severe Need/Safety Net/Area Eligible Snack

Severe Need:

- 1. 40% of lunches served must be categorized as free or reduced meals.
- 2. The approval is based on lunches served from two years ago.
- 3. Provides more reimbursement money for Breakfast.
- 4. It is school specific, not based on district statistics.
- 5. Maximum of \$0.35 (SY 2019) per breakfast sold for free & reduced eligible only.

Safety Net:

- 1. 60% of lunches served must be categorized as free or reduced meals.
- 2. The approval is based on lunches served from two years ago.
- 3. Provides more reimbursement money for lunch (\$0.02/lunch meal).
- 4. Based on District wide statistics.
- 5. Additional \$0.02 per lunch sold for free, reduced and paid eligible.

After School Snack Program (Area Eligible):

- 1. Must have 50% of enrolled students categorized to receive free or reduced meals.
- 2. The approval is based on the October claim submitted by the school.
- 3. Area eligible schools may provide snacks at no charge to students.
- 4. It is school specific or attendance area specific, not based on district statistics.
- 5. Reimbursement is claimed at the free rate.

Cost



Each school in a district has a cost center number.



The cost center number identifies the financial resources associated with each school within that district.

\$

A cost center consists of a separate principal and separate financial statements of expenditures and revenues.

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- (1) mail: U.S. Department of Agriculture Office of the Assistant Secretary for Civil Rights 1400 Independence Avenue, SW Washington, D.C. 20250-9410;
- (2) fax: (202) 690-7442; or
- (3) email: program.intake@usda.gov.

